



ABOUT ME

As a dedicated learning and development professional, my passion is crafting impactful learning experiences and optimizing organizational performance.

AREAS OF EXPERTISE

E-Learning Authoring



Adult Learning Principles



Facilitation



Talent Development



EDUCATION

M.S., Organizational Performance
and Workplace Learning
Certificate in Workplace
Instructional Design
Boise State University

B.A., Business Administration
and Management
Temple University

ORGANIZATIONS

Association of Talent Development

DAMIEN MIGGINS

LEARNING AND DEVELOPMENT PROFESSIONAL

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EXPERIENCE

2021- HUMAN PERFORMANCE CONSULTANT

MIGG Solutions

Drove talent acquisition and optimized workforce performance through strategic consultations and robust performance management system implementation. Designed and executed learning and development programs informed by behavioral analysis, enhancing organizational competencies and efficiency.

- *Led organizational development efforts, achieving a 20% rise in engagement and a 15% lift in efficiency.*

2017-2021 LEARNING & DEVELOPMENT MANAGER

Samsung Electronics America

Orchestrated the design and delivery of comprehensive content and training programs, enhancing both organizational effectiveness and product performance. Evaluated organizational talent and operational competence.

- *Designed and applied training and learning strategies for retail locations. Increased representative recommendation and skill rates by 14%.*

2014-2017 DISTRICT SALES MANAGER II

Samsung Electronics America

Responsible for maximizing Samsung's market position, product penetration and profitability within assigned District. Evaluated training and development processes and provided gap analysis to enhance effectiveness. Informed leadership development strategies through meticulous analysis.

- *Created market level sales strategies aimed at promoting and growing product segments across multiple retailers. Increased market share by 5% YOY.*

2008-2014 DISTRICT MANAGER- RETAIL

T-Mobile USA

Mentored and enhanced the capabilities of 11 Store Managers and 80 Retail Sales Associates, driving sales and operational excellence across Philadelphia's competitive retail market. Crafted and updated a suite of training resources, ensuring uniformity in participant and facilitator guides, reference documents, handouts, and evaluation metrics.

- *Facilitated Career Development Program resulting in the promotion of 4 program participants.*